

# Master (M2) Management International

Management et commerce international

 Niveau d'étude visé BAC +5	 Diplôme Master (LMD)	 Domaine(s) d'étude Management international	 Accessible en Formation initiale, Formation continue, VAE	 Établissements Université Toulouse Capitole
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## Présentation



 Code RNCP : 35915

**The Master 2 in International Management is a full-time degree, training junior managers ready to deal with cross-cultural management situations and strategic decision-making in an international context. The Master 2 in International Management brings together a highly international student group.**

The second year builds on the foundations acquired during the first year and puts the emphasis on the development of professional skills and competencies by training students to apply their knowledge to concrete international business situations. The complementarity between academic and practical insights is central during the second year.

### Spécificités

 This is an EFMD Accredited Programme

## Objectifs

**By the end of the Master International Management, students will be able to:**

- \* Discuss international business situations and issues ;
- \* Apply theoretical and conceptual elements to the analysis of international business situations ;
- \* Use of methodological tools and frameworks in business analysis and development ;
- \* Design relevant recommendations on international business situations based on methodological tools and frameworks ;
- \* Comprehend different ways in which international business affects the society and the environment ;
- \* Communicate clearly and efficiently both in written and oral modes ;
- \* Operate in a multicultural and multicultural environment (negotiate, manage, lead)

## Admission

### Conditions d'admission

#### Internal TSM candidates

- # Successful completion of 240 ECTS
- # An English language test for non-English speakers (C1 required)
- # Examination of candidate's application and possible interview (choice of track)

#### External candidates (non TSM)

- # Successful completion of 240 ECTS
- # An English language test for non-English speakers (C1 required)

# Examination of candidate's application and possible interview

## Inscription

Find all the information (dates and procedures) on the applications for the [Master \(M2\) Management International](#) on the Toulouse School of Management website.

## Et après...

### Insertion professionnelle

**This programme prepares students for the following professions:**

- \* Export Manager
- \* Area Manager
- \* Transnational Contracts Negotiator
- \* Subsidiary Manager
- \* Project Manager
- \* Consultant (Strategy, IT, HR, Procurement, Supply Chain)
- \* Trade Manager
- \* Business Analyst
- \* Purchasing Manager
- \* Customer Service Manager
- \* Business Developer
- \* Key Accounts Manager

## Contact(s)

### Autres contacts

#### Contact scolarité

[master.international@tsm-education.fr](mailto:master.international@tsm-education.fr)

## Contacts

#### Contact administratif

VIRGINIE INCHAUSPE

☎ 05 61 63 56 82

✉ [virginie.inchauspe@ut-capitole.fr](mailto:virginie.inchauspe@ut-capitole.fr)

## Infos pratiques

### Contacts

#### Contact administratif

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### Lieu(x)

📍 Toulouse

# Programme

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## Organisation

**The teaching staff is made up of university professors and business executives.**

This programme is entirely taught in English.

**From September to March, Master 2 students attend the following courses:**

### **SEMESTER 3**

- \* Advanced strategy, Sustainable Business Development
- \* Cross-cultural Management, International HRM
- \* International Management Control
- \* Commercial Negotiation
- \* Digital Marketing
- \* Export and international trade
- \* Supply chain management
- \* Practitioner Conferences

### **SEMESTER 4**

- \* International project management, Consulting projects
- \* Internship / Entrepreneurial project